



4. One Step-at-a-Time Reward Program

Your first 12 weeks are very important to getting your Usborne Books & More business on the right track. Usborne Books & More encourages you every step of the way with the **One-Step-at-a-Time Reward Program**, exclusive to consultants in their incentive period. Post this chart where you will see it often, to keep track of your progress and see what you are earning. After your first 12 weeks, keep working as you can earn even more with the **“On the Right Track” Rewards** shown at the bottom of this page.

| ✓ | Step | Goals to Reach Your First 12 Weeks | Level Achieved | Reward Earned | Charm Earned |
|--------------------------|----------|---|---|--|--|
| <input type="checkbox"/> | | Promote to Supervisor |  | \$500 in FREE Product[†] plus \$100 CASH - Fast Track Reward | |
| <input type="checkbox"/> | | Recruit one person* | SPONSOR | \$50 in FREE product[†] for EVERY recruit |  When Recruit Bronzes |
| <input type="checkbox"/> | 1 | \$500 in net sales | COPPER | \$50 in product for \$10 | |
| <input type="checkbox"/> | 2 | \$750 in net sales | BRONZE | \$50 in FREE product[†] |  |
| <input type="checkbox"/> | 3 | \$1,500 in net sales | SILVER | \$50 in FREE product[†] |  |
| <input type="checkbox"/> | 4 | \$2,000 in net sales & one bronze recruit** | GOLD | \$50 CASH Bonus!! |  |
| <input type="checkbox"/> | 5 | \$2,500 in net sales & one bronze recruit** | RUBY | \$100 in FREE product[†] |  |
| <input type="checkbox"/> | 6 | \$3,000 in net sales & one bronze recruit** | EMERALD | \$50 CASH Bonus!! |  |

* Recommended but not required to reach Steps 1,2,& 3

**Your recruit must reach bronze during their own incentive period. [†]Anything in the current catalogs.

| ✓ | “On the Right Track” Goals | Level Achieved | Reward Earned |
|--------------------------|--|------------------------------|---|
| <input type="checkbox"/> | Your First 6 Months Sell \$3,000 net and have 3 Bronze recruits By _____ (date) | STAR CONSULTANT |  \$100 CASH Bonus!! Recognition at Convention |
| <input type="checkbox"/> | Your First 9 Months Promote to Supervisor By _____ (date) | FAST TRACK SUPERVISOR |  \$100 CASH Bonus!! Recognition at Convention |
| <input type="checkbox"/> | Your First 3 Months as Supervisor maintain \$2,000 net in central group sales and \$700 net in personal sales for each month Month 1 _____ Month 2 _____ Month 3 _____ | ON TRACK SUPERVISOR | \$500 CASH Bonus!! Recognition at Convention |

Check your Usborne Books & More newsletter each month for exciting NEW challenges. You can even earn a dream vacation with Usborne Books & More!